



Technical Business Development

Position Summary: Technical sales role will be responsible for fostering customer relationships through direct sales and coordinated team efforts.

Please send a cover letter and resume to jobs@vadersys.com to be considered to join our growing team.

Responsibilities:

- Market Development
- Track, refine, and maintain robust opportunity pipeline
- Key Account Development / Management
- Technical Application Support

Key Attributes:

- Value-added consultative approach
- Provider of custom solutions
- Dynamic communicator with a collaborative approach
- Entrepreneurial drive

Education:

- Bachelor's Degree in engineering, manufacturing, or related fields
- MBA or advanced technology degree preferred

Experience:

- 3 – 5 years B2B technical sales of industrial advanced manufacturing systems
- Background in additive manufacturing or hybrid manufacturing systems preferred